

## Missions trip support raising

"When I go to Spain . . . I hope to . . . to have you assist me on my journey there." -- Romans 15:24

How do you find the financial aid you need to go on a short term mission experience? How do you get people to consider becoming supporters by making donations?

### Guidelines for a mission funding strategy outline

1. Let your **daily prayer times** be permeated with the sense that you are looking primarily to the Lord to provide your finances.
2. Make a list of individuals and churches with whom you can share your vision and call.

Ideas for contacts to recruit sponsors:

- Your church missions committee or council
- The church where you grew up
- Churches on your home district
- Friends and acquaintances at each of these churches
- People at your work place (current and summer)
- Acquaintances outside your normal church circles (neighbors, for instance)
- Alumni from your school
- Friends involved in other Christian groups and ministries
- Friends and contacts of your parents
- Relatives
- Christian contacts at your university (professors, administrators, staff)
- Christian parents of your friends
- Your close friends
- If you attend a Nazarene church, your district NMI President (Nazarene Missions International)
- If you attend a Nazarene church, your district NYI President (Nazarene Youth International)

3. Prioritize your list into your "Top 10," Second 10, Third 10 and so on.  
Those "Top 10" donors or sponsors will probably provide two-thirds of your financial support money.
4. Prayerfully individualize your fund-raising appeals.
  1. Ask appropriately.
  2. Don't be afraid to ask for large gifts of money.
  3. Decide the best way to contact each person on your top 10 list and what gift range you would like to ask them to consider giving.  
Possible ways to contact are:
    - Face-to-face funding presentations
    - Phone call followed with an information letter and response card and envelope
    - Fund-raising letter with an information sheet and response card and envelope, followed up by a phone call if they do not get back to you in time
    - Church presentation
    - Other creative options such as car wash
4. Pray, then contact each person on your "Top 10" list. Set yourself a deadline to get this done
5. Follow up with them as planned
6. Repeat steps 1-5 for your second 10
7. Continue steps 1-6 until you reach 100% of your fund raising goal